

SentriLock Advantage

REALTOR® Lockbox NXT compared to Mechanical Key Boxes

Product Comparison Matrix

| Lockbox/Key Box General Specifications | Mechanical – Push Button | Mechanical – Combo Dial | REALTOR® Lockbox NXT |
|--|---------------------------------|--------------------------------|-----------------------------|
| • Primary manufacturing country | China | China | USA |
| • Released to market | 1969 | 1969 | 2009 |
| • Width | 2.5" | 2.5" | 3.1" |
| • Height (excluding shackle) | 4.1" | 4.1" | 5.4" |
| • Weight | 1 lb. 7 oz. | 1 lb. 5 oz. | 2 lbs. 5 oz. |
| • Shackle clearance | 1.8" | 1.8" | 2.3" |
| • Illuminated keypad or dial | No | No | Yes |
| • Fits behind screen door | Yes | Yes | Yes |
| • Wall-mountable option | Yes | Yes | Yes |
| • Number of keys that can be stored in key container | 3 | 3 | 8 |
| • Holds key cards/proximity cards/large key fobs | No | No | Yes |

| Security Comparison | Mechanical – Push Button | Mechanical – Combo Dial | REALTOR® Lockbox NXT |
|--|---------------------------------|--------------------------------|-----------------------------|
| • Two-factor user identification required | No | No | Yes |
| • UL Certified for attack resistance and reliability | No | No | Yes |
| • Record of all showing activity | No | No | Yes |
| • Listing Agent has full control over access to property | No | No | Yes |
| • Lockbox provides for <u>both</u> smartcard and keypad code unique access | No | No | Yes |
| • Lockbox permits user owner specific code authorization | No | No | Yes |
| • Access limited to REALTORS® and their authorized designees | No | No | Yes |
| • Automatic dual recording – If lockbox is stolen, still know who accessed keys | No | No | Yes |
| • Agents leaving the Board lose their ability to enter properties | No | No | Yes |
| • Protects from unauthorized access to listings | No | No | Yes |
| • Time limited access codes automatically expire post-showing to maintain security | No | No | Yes |
| • Default codes are updated daily to maintain security | No | No | Yes |
| • Code numbers will not work if order entered is not correct | No | Yes | Yes |
| • Agent protected from potential liability risk of vandalism or property damage * | No | No | Yes |
| • E&O Insurance may typically cover damages * | No | No | Yes |
| • Heat treated alloy steel construction | No | No | Yes |
| • Bolt cutter resistant shackle | No | No | Yes |

| Convenience/Productivity Comparison | Mechanical – Push Button | Mechanical – Combo Dial | REALTOR® Lockbox NXT |
|--|---------------------------------|--------------------------------|-----------------------------|
| • Convenient, easy to use, and secure | No | No | Yes |
| • Automatic notification and delivery of showing activity | No | No | Yes |
| • Web-based reports of lockbox activity | No | No | Yes |
| • Cooperating code capability with neighboring lockbox systems | No | No | Yes |
| • Lockbox hours customized to seller's needs | No | No | Yes |
| • "Call Before Showing" code capability to add third-level authentication | No | No | Yes |
| • Do Not Disturb feature with agent provided code for seller to inactivate lockbox | No | No | Yes |

| Company Comparison | Mechanical – Push Button | Mechanical – Combo Dial | REALTOR® Lockbox NXT |
|--|---------------------------------|--------------------------------|-----------------------------|
| • Majority owned by the National Association of REALTORS® | No | No | Yes |
| • E-mail and toll-free agent support | No | No | Yes |
| • 24/7 Voice Response System support available | No | No | Yes |
| • Rating in national Lockbox Industry Survey for 2009, 2008 and 2007 | 4 of 4 (last place) | 4 of 4 (last place) | 1 of 4 (first place) |

Information contained is deemed accurate and is obtained from the most reliable sources, however it is subject to change and is not warranted.

* Check with your insurance carrier